

# HE Organized FARMER

Vol. 23

July 17, 1963

No. 14

Your President Reports on District Conventions . . .

## Why Five Years Became the Best of My Life

### It Is Encouraging To See Improvement

By Ed Nelson, FUA President

The District Conventions are over for another year. Districts 13 and 14 broke tradition and held their conventions in March instead of the usual middle of June. The result was an increase in attendance and apparent increase in interest. It seems to me that this was a good move and should be considered by other districts.

The other change was to hold two conventions on the same day with the vice-presidents attending one, and the presidents the other. This procedure might very well be stepped up to include more of the executive members and so reduce the number of days required for the district conventions. About the only objection that I can see to this procedure is that it limits the number of people who will get a crack at the president. However, this may be overcome by making it possible for him to attend more meetings throughout the year and thus expose him to more local people than is possible in a district convention. These are matters for the board to look at for next year and they now have more experience to go on than has been available in the past.

Now for the conventions themselves. The easy thing to say is: "they were good," "they were well attended," etc., etc. I do not think that is good enough and I shall try to give you my interpretation of those I attended.

#### Value of "Issues" Doubtful

To begin with, districts 6 and 7 were the most poorly attended from the standpoint of local representation and potential. District 10 had probably the best attendance, although 1, 2, 3, 5, 11 and 13 were right up near the top.

Attendance is subject to two things, the weather and general interest. The weather we can do little about except to try to sched-

ule meetings to avoid certain important periods like haying, spraying, etc.

General interest is another matter. Over the years it has been usual to try to create interest by maintaining certain issues from time to time. I doubt whether issues can be well enough defined anymore and I doubt their value as a means of keeping people "stirred up."

I am convinced the FUA must help people to know and understand the more personal issues of day to day living as they relate to community interests and living. I am certain that those districts with "district teams" in action already showed a more vital interest in community affairs than did the others.

#### "Dollar-Granary" Closed

Then there are still those who cannot see any relation between these things and what they refer to as "Parity for Agriculture." Somehow, they seem to think there must be some simple way to put farmers in a sort of balance with the rest of society, measured in terms of dollars, and that these dollars should be in some kind of unlimited granary from which you shovel them at will into the farm sector.

What these people advocate is possible. What they do not realize is simply that for every person who believes it is possible, there are a thousand who might neither believe in it nor will accept it.

Consequently, if we wish to make any gains, we must work on the little things. In the end, it is always a lot of little things that add up to bigger things. The bigger ones cannot always be measured in dollars.

#### Not a Full Share?

Then there was a resolution brought into one district asking the FUA to make a larger contribution to the AFA and implying that the FUA was not paying its full share. Whether this resolution passed, I do not know. What I am concerned with is the thought behind it. This does not represent unity of purpose. It makes a division and sets up lines of distinction that are the opposite of unity.

Let me use myself as an example. I am a member of the FUA and also a member of practically every major co-operative in Alberta. Of these co-ops, I make the most use of the Wheat Pool and UFA Co-op. Practically all of my present farm income is handled by the other. To the FUA I contribute \$5.00 a year. As far as I am concerned, the AFA is a co-

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#### INDIA SELF-SUFFICIENT?

The Indian minister of food and agriculture has said that his country in the next 5 to 10 years will need no more food aid from U.S.

## DON'T PLACE A BET ON THE FARMERS IN MARKET TUG-OF-WAR

### Their End of the Rope is Heavily Greased

By Ed Nelson, FUA President

The first of these studies showed that our farm population has dropped very greatly, and that this drop is mainly in the small farmer group. The second study showed that production has not dropped. The remaining farmers are producing more. This has resulted in more gross returns per farmer, but no net increase. The farmer has no more money left over because he has not shared in the general increase in prices.

The second study showed that an increase in total production offers little hope for our farm people (even though it is possible) because of limited markets. Increased production is not the answer. It will result only in lower prices. We must look for some other method.

What about the next step, after the food is produced—marketing? Is there an answer here? Would it help farmers if they took over marketing?

What is marketing? It is taking goods to a place where buyer and seller meet, and there, by a process of bargaining, coming to a price which is agreeable to both. This means that both must have a voice in making the deal. The seller says "this is my price" and the buyer says "this is what I will pay." If they cannot come to a common price, each one looks for someone else to bargain with, until he finds someone who is willing to deal at his price.

#### Theory and Practice

The theory here is that seller and buyer have equal strength when they bargain, but a moment's thought will show that in the sale of farm produce at least, this is far from the truth.

For example, there are, very roughly, 40,000 farmers who sell livestock in Edmonton, but there are not more than 8 or 10 places where livestock can be sold. This means that each farmer has very few people to bargain with, and may find himself out of buyers, if he is not prepared to drop his price.

On the other hand, the buyers are in a much stronger position. If they can't get farmer No. 1 to come down to their price, there are 39,999 more to deal with. Can the farmers meet this by banding together, and selling as a group? This has been done, through the A.L.C. for example, and the results are good. But this is a voluntary organization. There are thousands of farmers who will not join. The buyers still have plenty of individual farmers to bargain with.

The A.L.C. is a real example of how farmers have moved from one

position to another. It made it possible for farmers to double and sometimes triple their incomes by no longer being at the mercy of a few drovers. The A.L.C. sets the marketing standards today. But, so long as one farmer markets outside the A.L.C. the gross income of all Alberta farmers can and often is lower than necessary. We have moved from A to B. Perhaps we should be moving to C.

#### Many Boards Operating

In a great many places in Canada, farmers have banded together to form one single agency,

through which they sell all of one particular product. These agencies are usually called marketing boards, and there are a great many of them in Canada. Ontario has 16, handling everything from tobacco to cheese. Quebec has 35, mostly representing the dairymen who supply one particular city, or one particular industry, with dairy products. Some of these go back over 30 years. The idea is therefore not new. It has lasted and it has spread. Is this at least part of our answer?

#### Three Things

What can a producers' marketing board do?

It can do three things.

1. It has authority to control marketing outlets, price, delivery, etc.—something that no voluntary organization can do.

2. It can plan ahead, measure markets, and prevent price cutting and dumping of surplus.

3. It is the only regulating agency for the whole industry. In other words, it is a farmers' sales department for hogs, or eggs, or fruit, or whatever it handles.

#### 1% Contra 4%

One thing is certain. We must control farm surpluses. Some very good research has been carried out by agricultural economists in this matter. They can show that every 1% surplus of a farm product will result in a price drop of about 4%. Therefore, if our poultrymen produce 10% more eggs than we can sell, we can expect the price of eggs to drop 40%. A small surplus can therefore mean disaster. Any plan which we set

## DISTRICT ELECTIONS

In our last issue we were able to give some results of elections held at District conventions. Here are more results:

District 1: M. Nikolaychuk, Working returned as alternate FUA director; Mrs. Martha Scriba, of Heart Valley returned as alternate FWUA director; Mrs. T. Preuss, Grande Prairie is secretary.

District 2: H. Hibbard, Nampa, returned as FUA director; E. F. Iddins, Brownvale, re-elected alternate FUA director; Mrs. Edna Walker, Hines Creek, returned as FWUA director; Mrs. R. Grant, Brownvale, elected as alternate FWUA director. Mrs. B. Chapman, Fairview, is secretary of District 2.

District 3: Re-elected by acclamation: Dobson Lea, Jarvie, FUA director; Tony Balay, Rochester, re-elected alternate FUA director; Mrs. H. James, Manola, re-elected Freedom, alternate FWUA director; Stanley Chileen, Picardville,

re-elected Jr. FUA director; Sharon Balay, Rochester, re-elected alternate Jr. FUA director. Ivan Nielsen, Linaria, is the district secretary.

District 4: Peter Ference, Elk Point, elected FUA director; Norman Flach, Opal, elected alternate FUA director; Mrs. Edna Tremblay, St. Brides, re-elected FWUA director; Mrs. S. Kryvenchuk, Elk Point, elected FWUA alternate director; Jack Purificatti, St. Lina, re-elected Jr. FUA director.

District 5: Re-elected by acclamation: Herb Kotscherofski, Stony Plain and Roy Getson, Chip Lake respectively as FUA director and alternate director; Mrs. S. Holt, Stony Plain, re-elected as FWUA director; Mary Kotscherofski, of Stony Plain, elected as alternate director. Norma Baron, Stony Plain, is the district's secretary-treasurer.

District 6: Dan Sharon, Innisfree, elected FUA director; Steve Melnyk, Myrnam, elected alternate FUA director; Mrs. L. Scraba, Andrew, re-elected FWUA director; Mrs. Alice Woychuk, Andrew, elected FWUA alternate director.

District 8: Secretary-treasurer is Mrs. M. Bruce, Sedgewick.

District 10: Elected alternate FUA director, Howard Roppel, Rockyford; re-elected alternate FWUA director, Mrs. Wayne Gillette, Red Deer.

District 11: Harry Gordon, Rose Lynn, elected FUA director; James Cameron, Youngstown, elected alternate FUA director; Mrs. Russell Johnston, Excel, re-elected FWUA director; Mrs. George Fawcett, Consort, re-elected FWUA alternate director. Dick Orford, Rose Lynn, is secretary.

District 12: Re-elected alternate FUA director Doug Galbraith; Vulcan. Re-elected FWUA director, Mrs. O. Lange, Claresholm.

GENERAL SCIENCES

G-35



# District Reports in a Peanut Shell

Your president has given his impressions of the district conventions he attended. Here follows some factual information about the conventions.

## DISTRICT I

District 1 met in the Speke Hall at Grande Prairie. One hundred and seventy-six people attended the meeting. This was 69 more than last year. There were 104 FUA delegates, and 21 FWUA delegates.

Mr. Ed Nelson, Mrs. C. R. Braithwaite and Jerald Hutchinson spoke to the convention. Both Mr. Nelson and Mrs. Braithwaite were given a small presentation in sincere gratitude of the district for their tremendous contributions to the farming people of the province and District 1 in particular.

## DISTRICT II

Eighty delegates, representing 22 FUA locals and 6 FWUA locals, attended the District 2 convention in St. Paul's United Church, Peace River.

Resolutions dealing with flooding of the Whitemud river, welfare payments, school bus stops, and one requesting stationing of a district agriculturist in or near Peace River carried with a good majority. The constitutional amendment, reading that all FUA officials be limited to terms of office of five years, carried unanimously.

All FWUA sub-district but two gave reports of their activities. Sub-district teams will be set up very shortly. Zoel Cote and Sam Simpson, winners of the tour to Ottawa, were introduced to the meeting. Mr. Simpson's report was received with great interest. A motion that the tour be continued carried.

During the course of the meeting Mrs. Braithwaite was presented by the District 2 FWUA with a large vase made of Peace River clay.

## DISTRICT III

Seventy-four delegates registered for the District 3 convention, held in the community hall at Rochester. About 30 visitors and officials were present as well.

A keenly contested trophy was presented to P. Chaban, Rochester-Caribou Range FUA local, for the best presented report of the local's activities during the year.

J. Hutchinson, Jr. FUA president, gave a very interesting report on Junior activities in the province.

Mrs. C. R. Braithwaite mentioned the Hon. Irene Parlyby Scholarship Fund, the Citizenship Camp at Gold Eye this summer and the general program of the camp in the coming months. She gave an interesting and detailed account of the many ways the FUA membership fees are spent and spoke on

vocational and technical schools in the province and the different courses and credits they offer.

Mr. Nelson stressed the importance of farmers learning to depart from their traditional, independent way of facing problems. Farmers should learn to gear their efforts to help one another to solve mutual problems.

Mr. Nelson and Herb Kotscherofski, director of District 5, spoke on the development of the district team in general and as it is at present operating in District 5.

Fifteen resolutions were presented. Fourteen passed. One requested removal of the 11% building material tax. Another censured the Westlock Municipal Council and Divisional School Board for excessive spending, resulting in an all-time high rate of 76 mills.

The 1964 convention will be held at Jarvie. The suggestion was made that this fall district dinners will be held at Westlock and Boyle.

## DISTRICT V

District 5 had its convention again in Evansburg. Twenty-one locals were represented. Attendance was up over last year. Great interest was shown in FUA business. Nineteen out of 22 resolutions passed.

Both Mr. Nelson and Mrs. Braithwaite thanked members, at the end of their addresses for the support received during their tenure of office and wished the district every success.

Mrs. Dowhaniuk, FU & CDA director, spoke on the new set up of county boards which will be tried in those districts where FU and CDA is working.

The 1964 convention will be held at Stony Plain. This fall, before the membership drive, a district dinner will be organized.

## DISTRICT VIII

District 8 had chosen the school auditorium in Forestburg as the meeting place for this year's convention. There were over 100 delegates, officials, guests and visitors present, slightly below last year's attendance.

Guest speakers were Mr. Clare Anderson, vice-president of the FUA; Mrs. Florence Hallum, 2nd vice-president of the FWUA; Eugene Elm, vice-president of the Jr. FUA, and Mr. J. W. McKay, director of safety, Highway Traffic Board.

A number of resolutions were dealt with. None of them passed unanimously.

Under the new boundary set-up, District 8 will consist of four sub-districts. The sub-district directors elected are: Flagstaff, Thos. Bruce, Sedgewick; Camrose, Jas. Holmberg, Rosalind; Stettler, John Ross, Gadsby. The sub-district director for Paintearth will be elected at a later date.

## DISTRICT X

District 10 had a record attendance with 31 FUA and 18 FWUA locals represented. The meeting was held at the Olds Agricultural Vocational College.

Mr. Wilkins briefly outlined the course of study now available at this college. As our farm cycle is changing, so the cycle in education needs to keep up with the changing times.

Mrs. Braithwaite reminded members how in 1949 District 10 had only 600 individual members. In 1963 it has 3276 unit memberships. As District 10 was the first district to form an FWUA, could it be that women of the district might be credited for part of this progress, she asked.

Mr. Nelson stated that the Alberta legislature hasn't dealt with

three contentious issues: crop insurance, marketing boards and public ownership of power. He felt that a lot of farm problems are not brought before the legislature simply because farm people do not do their home work. He specifically stressed the need to go to the MLA's as organized locals, not as individuals.

Jerald Hutchinson brought the delegates up-to-date on the progress at Gold Eye Lake camp.

Highlight of the day was a panel discussion on FU and CDA—its purpose, functions and objectives. Mr. Wilf Hoppins, UFA Co-op, acted as moderator. Members of the panel were: Mr. Allan Gibson, Alberta Wheat Pool, who dealt specifically with the role of co-operatives; Mrs. Braithwaite on the needs of the community, and Mr. Nelson, outlining the purpose of FU & CDA, which is primarily to strengthen the basic organization, the Farmers' Union of Alberta.

All 20 resolutions presented were dealt with. Seventeen passed.

## DISTRICT XII

A large crowd of about 130 people attended the convention of District 12 at the Champion Community Hall.

Mr. Clare Anderson, FUA vice-president, spoke about the change of boundaries for different FUA districts. He felt that farmers could help themselves in some instances by working together in a better way. Where farms are not too large, farming equipment might be used jointly. Mr. Anderson also stressed the need of making use of co-operatives, and pointed out how savings on investment could be made.

Mrs. Sissons, FWUA 1st vice-president, asked locals to contribute to the Hon. Irene Parlyby Scholarship Fund. Other points touched by her were the work for retarded children and attendance of the Jr. FUA convention at Gold Eye.

Geo. Loree introduced Philip Bertrand of Milo, who belongs to the newly formed Buffalo Hills Jr. FUA local. Philip recently won the IOOF speaking contest. Bill Winch, president of the new Jr. local, was given recognition also.

Eugene Elm gave an encouraging talk on Jr. FUA work.

At this convention a panel discussion on FU & CDA was also on the program. Members of the panel were: Mr. Clare Anderson, Mr. Allan Gibson and Mrs. Dowhaniuk. Moderator was Mrs. O. Lange, alternate FWUA director.

Excellent reports were given by FWUA director Mrs. Huddleston and FUA director Mr. Versluys.

Mrs. R. McBride, who started the women's group at Arrowwood 40 years ago, was introduced to the meeting.

Solos and a duet were given by Stewart and Judy Galbraith. Mrs. Herman from East Longvies gave a humorous reading, "The kicking mule."

It was a very enthusiastic convention with more young people in attendance than usual.

## Full Executive Sub-District 2 District 5

Sub-district 2 of District 5 held a meeting at Morinville. Eight FUA locals and one FWUA local had sent delegates. The purpose of the meeting was to complete the election of the executive.

This executive now consists of: Glen Storie, RR 6, Edmonton, sub-district director; Earl Brown, Vimy, 1st vice-president; Lindsay Rye, RR 6, Edmonton, 2nd vice-president; W. W. Maxfield, RR 4, Edmonton, secretary-treasurer.

Herb Kotscherofski, director of District 5, addressed the meeting.

## THE BEST FIVE YEARS

(Continued from Page 1)

### NFU Forgotten

ordination of the efforts of all three, that is Wheat Pool, UFA Co-op and FUA, and the financing of it should not be based on any division of the three but rather on the simplest way to make the necessary money available.

For myself, because I do the largest portion of my personal business through the Wheat Pool, it would be logical that my largest contribution to the AFA should come from this source. However, I think the resolution had another purpose. I think it was aimed at the fact that the FUA pays more money to the National Farmers' Union than it does to the AFA. This is another matter entirely and I believe everyone should be concerned with it. There should have been resolutions dealing with it. This becomes a matter of policy and decides the role and the purpose of the FUA, AFA, CFA, and NFU. I am disappointed that not one resolution came forward dealing directly with this question.

### Not Enough Study

So I have completed the last of my district convention tours as President of the FUA. My biggest disappointment was the obvious fact that not enough objective or positive study is made by locals of the issues they raise. There is still too much partisanship showing through and not enough thought or knowledge given to the really important things. The encouragement is in the fact that there is much improvement over the past. There were many signs at several conventions that people were really serious about developing better and more objective techniques in dealing with their problems.

Personally, of course, I will never cease to wonder at the wonderful reception I have had from all the members over the five years. Never has anyone made me feel they held any ill feelings towards me. Many have expressed differences of opinion, but in the friendliest way. All of this makes it possible for me to look back on what will undoubtedly be five of the best years of my life.

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### The Organized Farmer

EDITOR ED NELSON  
Non-members \$1.00 a year  
Members 50c a year

Authorized Second Class Mail,  
Post Office Department, Ottawa  
and for payment of postage in cash

FARMERS UNION OF ALBERTA  
9934 - 106 St., F.U.A. Bldg.,  
Edmonton, Alberta, Canada

Printed by Co-op Press Ltd., Edmonton, Alta.



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## Gold Eye Gave Juniors Free, Easy Feeling

That first venture to hold the Jr. FUA convention at Gold Eye Lake Camp, located in the beautiful country near Nordegg, has been a success. It was, perhaps that feeling of being outdoors, which made the tongues of the juniors somewhat more loose, resulting in a lively convention.

Thirty delegates were registered and as many senior officials and visitors. Resolutions passed included a donation of \$500 to the Banff Leadership Technique Course. Another expressed the value of exchange visits. A third resolution requested a date for Farm Young People's Week which does not conflict with school exams. The election of a Junior Queen candidate will be held next year at the Jr. annual convention instead of during FYPW. A recommendation was made to the 1964 Jr. Board to organize again a raffle for Gold Eye Lake Camp.

The Junior FUA Queen, Ardyth Simpson, Fairview, was present, and reported on the Queen Contest.

There was a panel discussion on Organization with Mr. W. Hop-

pins, manager of the U.F.A. Co-op as moderator; and Gordon Moss, C. J. Versluys, R. Page and W. Hallum, participating.

Jerald Hutchison was re-elected as Jr. FUA president by acclamation. Ken Jensen of Ponoka was elected by acclamation as vice-president. District 2 elected Frank Schaff, Brownvale, as Jr. director again, with Ken Allen, Fairview as alternate. District 9 elected Doreen Nelson, Brightview, as Jr. director; and Cecil Hoven, Eckville, as alternate.

Other districts either did not have enough delegates present to elect their director, or had elected them at the district conventions.

The banquet was a gala occasion with a splendid meal. Mr. Hoppins, Mr. Lien, educational director UFA Co-op; Mr. Moss, supervisor of the UGG filed service; Mrs. Braithwaite, FWUA president, and Bev Currie, the Saskatchewan Jr. president, spoke briefly.

Mrs. Jasman played the piano for a sing song. There was dancing and even a card game during the evening.

## No Arrogance In Ottawa

## Answers Missing Also

By Ed Nelson, FUA President  
**Alf Gleave and other members of the National Farmers' Union executive including myself, made a policy submission to the Federal Government on Wednesday, July 3rd. This was a routine business intended to get acquainted and to familiarize the new cabinet with N.F.U. policy.**

I was impressed with the new cabinet to the extent that they showed no signs of arrogance in their attitude either to us or in the House. I sometimes think that cabinet ministers feel they must create a shell of indifference or develop a chippy attitude as a protective device, which they use unintentionally, but this Cabinet indicates that they are anxious to do things.

Beyond that, I felt a great disappointment. They had few, if any, answers to any problems. They have obviously rushed into things, as in the case of the budget, without enough forethought and planning.

## Pack of Hounds

As a result, the eastern press is baying at their heels like a pack of hounds with the scent of blood. This can only speed the demoralization process and does not auger well for a trend to more stable or positive government action. I am sure the main sufferers, as a consequence, will be the farmers.

## MARKET TUG-OF-WAR

(Continued from Page 1)  
The overall increase is zero.

This means that we must measure our markets—our home market, and our possible export markets—and try to produce just what those markets will absorb. Otherwise, prices will remain low, because we have no single selling agency, and so no control of surplus. As individual producers, farmers have very little bargaining power. Can their own board do the job for them?

## Other Avenue

One other method that has been used in varying degrees all over the world to increase agricultural income, is government subsidies, or transfers out of taxes, to the farmers, to equalize farm income with non-farm income, or to encourage certain increases in production that government policies require.

Some examples are:

1. Acreage payments—to supplement a recognized low income from grain sales.
2. Quality premiums on A grade hogs—to encourage quality production.
3. P.F.R.A.—To assist permanent development.

Whatever form these subsidies take they provide a part of the gross input or income to farmers. Their limitations are strictly political and depend to a large extent on the amount of political influence the farmers have. With the percentage of farmers, in relation to the total population declining this influence will become steadily less.

## Balance Sheet

It is therefore increasingly important to accompany every request for a subsidy, with more than an ordinary statement of need. We must present an economic balance sheet to show the end result to be a national gain, as well as a farm gain. In terms of

The Minister of Agriculture, Mr. Hays is optimistic and believes he can develop an acceptable farm policy. If the bloom of his enthusiasm doesn't wear off too soon, he just might be the man that can do it. At any rate he is not inhibited by protocol, not yet.

## "No Difficulties . . ."

We did voice concern to the cabinet about the practicality of two ministers of agriculture and were assured that there would be no administrative difficulties. I am still sceptical.

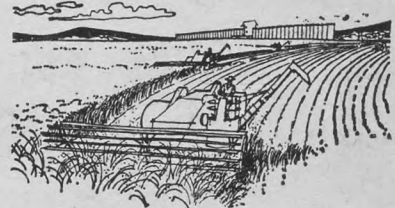
We held only short meetings with the members as they were quite busy while we were there. One thing is noticeable — The benches in the Commons are not nearly as empty as I have seen them in the past. The rank and file back-benchers were less partisan than usual and I did sense an air of urgency on all sides to "get on with the job."

## No Optimism

As a result of our visit I must say, I saw little to be overly optimistic about. The large crop expected for Saskatchewan and Manitoba will not improve the outlook. There seems to be no prospect for an open quota, which means that some areas will go into the new crop year with last year's grain still on the farm. It looks like another wholesale shift to hogs with the inevitable lower prices. My hope is that we are looking at the worst and that it can only get better.

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During July and August no meetings will be held.

● **RED DEER** made a grant of Gold Eye from July 21 to July 27. Guest speaker was Mr. Gilchrist who spoke about horticulture. Mrs. Guilbault, who attended the convention at Olds, gave a very informative report. The meeting was held at the home of Mrs. J. Miller. No meetings will be held in July and August.

● **DRUMHELLER-EAST** appointed Mrs. Alex Leonhardt and Mrs. J. Adie as representatives at the sub-district board. The names of Marilyn Chambers and Elmer Steward were submitted to attend Gold Eye Lake camp. A real effort will be made to attend Farm Women's Week at Olds for one or more days in an attempt to keep this week alive. Mrs. Jas. Gaschnitz and Mrs. Bruce Wade were appointed CAC conveners.

● **H H FOUR POINT** listened to a whole series of reports on: community projects, community picnic, senior birthday party, Farmers' Day picnic. Mrs. Rye reported on the District 10 convention at Olds. A strawberry social is planned for August 7 in place of the regular meeting. Twelve members attended the meeting held at the home of Mrs. A. Davis.

## F.U.A. LOCALS

■ **SWEDEBORO** is quite satisfied with the Farmers' Day picnic held at Stoney Lake. Suggestions to make it still better were accepted and recorded for future reference. A donation was made towards the prizes the Stoney Lake Stampede Association will give during the Stampede. The motion was made by Mike Demchuk and seconded by Edwin Nelson. Fifteen members attended the meeting.

■ **AMISK** heard very good district convention reports from Oliver Peddicord and Allan Johnson. Stu Duncan, district agriculturist gave an extremely interesting talk about the proper care of trees around the home. He also stressed the importance of a good lawn. The meeting was held at the home of Millet Shawley. Fourteen members were present.

## F.W.U.A. HI-LITES

● **FAIRDONIAN VALLEY** passed a motion to sponsor a girl or boy to the Citizenship Camp at Gold Eye. On an afternoon in July the local will entertain the guests at the Lodge.

● **GWYNNE** listened to a report on Farm Young People's Week by Brian Carlson. He was jointly sponsored by the Gwynne FWUA and FUA to attend that week at the U. of A., Edmonton. The meeting was held at the home of Mr. and Mrs. Stanford Berg.

● **RED DEER LAKE** reported a profit of \$144.25. The local will award a medal and a \$15. cash prize to the top grade nine pupil.

## Questions

Here are some questions:

1. (a) What "freedom" do you think you personally would lose if a marketing board handled your farm produce?
- (b) What would you gain?
2. Should a marketing board have the power to regulate production, or merely control marketing?



# Haul to the Farmers' Company that's on the move!

As Canada's first farmer-owned company, United Grain Growers has a special responsibility.

The prairie farmers who direct the affairs of U.G.G. must show that farmers can operate not only a sound business—reputable and strong—but one that can speak up for farmers and have real influence.

Competition for your grain . . . thoughtful and effective farm policy . . . only a strong, business-like farmers' company can achieve these.

A farmers' company with power and influence takes some doing. And fast moving.

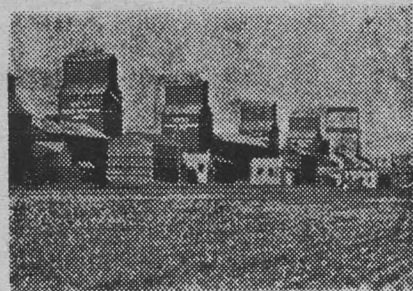
When the U.G.G. founders were granted a charter back in 1906, they made it impossible for anybody but farmers to own or control the company. They set up an objective: this company must help all farmers in the West. Next, they made company policies to guide their hired management.

Then they employed the experts . . . trained grain men . . . the specialists who could advise them on efficient business methods. And U.G.G. had begun to move.

United Grain Growers has never stopped moving.

Look at some of the decisions which skillfully keep U.G.G.'s country elevator system the most efficient in Canada.

Take Fox Valley, Sask. where U.G.G. had a 28,000 bushel elevator, bought others from Reliance and Midland Pacific. Now U.G.G. farmers in Fox Valley have 286,000



bushels capacity, but need only two agents. One head office and one field staff where three existed before. Less cost to the farmer. United Grain Growers' 770

elevators are composed of elevators that were once owned by 17 other companies.

U.G.G. will dismantle and rebuild an elevator, or lift it up in one piece and transport it by truck or rail. Look at the elevator at Manning, Alberta. It is built like new from materials salvaged out of a dismantled elevator from Grimshaw. This 150,000 bushel giant is reputed to be the biggest country elevator under one roof in Canada . . . and Peace River Country farmers filled it the week it opened.



U.G.G. wants to provide real Farmers' Company competition at certain points. At Portage la Prairie, where competitors have been strongly entrenched for decades; U.G.G. opened last year and already Portage farmers have delivered thousands of bushels to this fine new 150,000 bushel composite elevator.



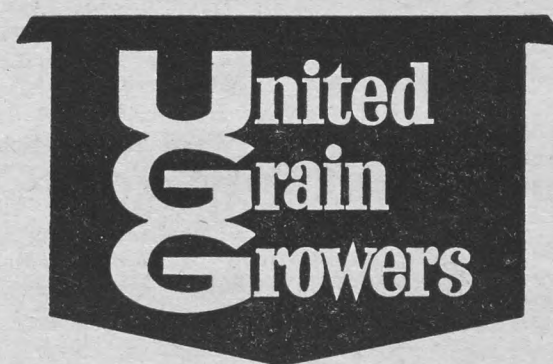
U.G.G. rebuilds or adds annexes wherever grain production justifies such action. Look at Carrot River, Saskatchewan. U.G.G. built in 1939 just after farmers first opened up the area. During the war, annexes were built in a hurry to save surplus grain that was piling up. In 1952, a new elevator was needed and built. Since then, the new surplus made it necessary to add annexes to both elevators. U.G.G. capacity at Carrot River is now 337,000 bushels.

This Farmers' Company is on the move. And every move is aimed at making the Company stronger, more able to help Western Canadian farmers. They own the company. No one else.

A. M. Runciman, president of United Grain Growers, told some Alberta farmers recently: "In the last 50 years, United Grain Growers has owned at one time or another some 1,200 elevators and has trimmed these down to 780. Our capacity per elevator since 1948 has increased 38% . . . from an average of 52,000 bushels per elevator to 72,000 bushels in 1962. At the same time our country capacity has risen from 25 million bushels to 58 million bushels, or an increase of 132%."

Figures that show U.G.G. is on the move . . . always giving a business-like meaning to the co-operative idea. It's the reason why, in the long run, you get the best deal from U.G.G. and your U.G.G. agent.

Haul to United Grain Growers and see.



**The Farmers' Company**